



Stanley Engineered Fastening (SEF) is a market leader and thrives as a voice in the global automotive fastening industry. We are compelled to persistently push the envelope as we sharpen our focus on electric mobility and develop products that lead the market. Electric mobility is becoming a reality as “electrified” global production volumes continue to forecast exponentially. SEF is creating a new team to bring our vision to reality. This team exudes creativity, energy, innovation, and passion. If you have an entrepreneurial spirit and want to be on the forefront of electric mobility, you are meant for this team. You will push the industry standards to the next level. This is your chance to join us as we define the next chapter.

Join us at **Stanley Engineered Fastening** on our growth path and help shape our corporate development in a motivated and passionate way! We are looking for you as:

Business Development Manager E-Mobility (all genders)

in Gießen / Linden

What You Will Be Doing

In this position, you will support the team as an Electric Mobility Market Development Manager. This is an emerging, exciting position, and the right person will drive SEF’s success.

You will:

- Guide new electric mobility product definition and prioritization to supplement our current automotive product portfolios
- Collaborate new product or application execution with go-to market commercial teams, engineering and supply chain
- Support to the overall strategy build up for new Electric Mobility Fastening applications and fully accountable for the implementation

What You Will Bring To Stanley Engineered Fastening

- Electric Mobility technology expertise and know-how for new products and applications, spreading knowledge to OEM & Tier Business Commercial Units
- Insights of Electric Mobility technology trends, initiate and drive new product/technology development according to customers' needs or market trends
- Strategic relationships with market key players, conduct regular exchanges to sense customer needs and develop potential cooperation.
- Translate market intelligence/dynamics collection into actionable plans to the team
- New Electric Mobility application projects, acting as project leader
- Aggressive business growth mindset, outperform targets

- Leadership by example, supporting activities as needed or assigned by manager

Your Skills

- 3-5 years working experiences within the e-mobility industry (battery manufacturer or OEM E-mobility design team) or equivalent positions from similar companies focus on e-mobility market preferred
- Bachelor's degree in engineering, science or business discipline from an accredited institution
- Strong technical proficiency with a focus on electrical
- Must be well-organized, able to handle multiple, detailed tasks, and work professionally with various levels of our management
- Customer orientated with a real sense for the marketplace
- Deep new product introduction experience
- Strong interpersonal skills and, oral and written communication skills
- Proven ability to translate business needs into technical requirements
- Detail oriented, reliable, and self-motivated
- Ability to work in an environment of ambiguity and ongoing change
- Excellent track record in delivering global products and understanding of local and regional differences
- Ability to travel to regions to understand market requirements and support our regional teams
- Enthusiastic about being at the forefront of customer value driven e-Mobility
- Passionate about Stanley Engineered Fastening and our purpose
- Languages: fluent English and fluent German required, additional language(s) preferred
- Moderate travel (~20%), especially initially

Top Reasons to Work with Stanley Black & Decker

- America's Best Employers for Women 2020, Forbes (#1 in Category)
- Winner of the 2020 Reuters Responsible Business Award; Honoring Leadership In Sustainable Business
- Comparably Awards Recognize Our Leadership Commitment 2020
- Best CEO's for Diversity
- Best CEO's for Woman
- Best Company for Professional Development
- Best Company Leadership

Why Stanley Engineered Fastening?

- Work collaboratively and across functions with the highest caliber talent Stanley is committed to hiring and developing great people who have a passion for excellence and a commitment to continuous improvement.
- Utilize cutting-edge technology and processes creating the next generation of products and services that will impact the world for generations to come.
- Foster growth and professional development capabilities. Because we are a large, global organization with many disciplines and locations, you'll have the opportunity to develop. Plus, our continued growth constantly creates new advancement opportunities.
- Be recognized & rewarded - We value our employees, recognize their talent, encourage their growth and reward contributions.

We offer:

- An exciting area of responsibility in an innovative and international environment

- Versatile development opportunities that are individually tailored to you
- An attractive compensation package
- Flexible working time models & home office

Contact

At Stanley Engineered Fastening, we believe in diversity and therefore appreciate all applications, regardless of nationality, ethnic and/or social background, gender, religion or belief, disability, age or sexual identity.

At Stanley Black and Decker, we welcome talented and competitive people, and reward them with outstanding career development, personal growth and leadership opportunities. Join the winning team at a company whose reputation speaks for it.

Design your future with us - we look forward to your application!

[Jetzt bewerben](#)